HOW CAN I PLACE AN ORDER WITH YOUR COMPANY?

WHAT IS THE DIFFERENCE BETWEEN THE "ON LINE BOUTIQUE" AND THE "ON LINE COUTURE"?

WHAT DOES COCCO-LIGATOR MEAN? IS IT GENUINE CROCODILE SKIN OR IS IT A STAMPED LEATHER?

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HOW CAN I PLACE AN ORDER WITH YOUR COMPANY?

If you are a **wholesaler** you can directly place your order on line through our E-Catalog. Here you can choose the items you like most, the color and the leather you want your handbags to be made from and add your "purchase" to the cart!

Then our banking system will calculate the total sum you have to pay for your order and also the shipping costs to your country!

However, if you like, you can also write us an <u>e-mail</u>, specifying the color, the leather and the code number of every chosen item.

We will immediately send you via e-mail a proforma invoice with the total sum to pay for your purchase and the shipping price to your country!

There's a third way to place an order with our company: you can fill in a form you can download and then send us this form via fax at the following number: +39-0735-657565.

As soon as we receive this fax, we will immediately send you the proforma invoice with the total sum of your order (shipping costs included)

On the other hand, if you are a **retailer**, you can place your order through our <u>Gleni Boutique</u> where you can find all our newest and most beautiful handbags belonging to our latest collection, which are already available in our show room for immediate despatch! They can be shipped within a week (allowing for the necessary time to prepare all the documents)

If you like our handbags but you don't like their colors, you can create your own handbag by visiting our <u>Craftsman Laboratory</u> where you are free to choose the model you prefer, the color and the leather you want your item to be made from and we will be very happy to make your exclusive handbag, according to your personal tastes and needs.

However, you can also write us an <u>e-mail</u> specifying the items you require, indicating the colors and the chosen leather and we will immediately send you the total invoice via e-mail.

Whether you are a wholesaler or a retailer you can pay your order with your credit card on line or through a wire transfer.

Further information will be given at the time of purchase!

WHAT IS THE DIFFERENCE BETWEEN THE "ONLINE BOUTIQUE" AND THE "ONLINE LABORATORY"?

The "Online Boutique" offers you all our most elegant and refined handbags from our newest collections which are already available for immediate despatch!

They can be shipped to the customer within a week (allowing for the time needed to prepare all the documents for shipping to the destination country)

Our "Online Laboratory", on the other hand, offers you the option of ordering your handbag exactly as you want it! You can choose the model you like most, the color and the leather you want your item to be made from and we will create "your handbag" according to your personal tastes and needs!

In this case, the delivery time will be between a minimum of 10 days and a maximum of 60 days.

WHAT DOES COCCO-LIGATOR MEAN? IS IT GENUINE CROCODILE SKIN OR IS IT A STAMPED LEATHER?

<u>Cocco-Ligator skin</u> is neither true crocodile skin, nor a stamped leather. It is a leather created by our tanneries and made according to the "Ligator process"

The Ligator process uses real natural fibers of crocodile and alligator. In this process the second layer of the alligator skin is used. The skin is heat-treated and varnished many times in order to get a fabulous and stunning glossy finish. The skin is then glued on to a fine leather. The handbags made according to this revolutionary process are crafted with utmost care along with a savoir-faire that has been passed on from generation to generation. The handbags are then coated with an effective, protective material.

The items made according to this extraordinary process come in a variety of shades, from the most classic to the most unexpected.

Handbags are 100% Italian made and come with a certificate. They are completely handmade, hand-dyed and hand-shaped and are composed of real natural reptile fibers.

However, we can also make our handbags and accessories with genuine <u>crocodile skin</u>! This is a very elegant and prestigious leather from the most qualified Italian tanneries which, have always been a guarantee of perfection and exquisite style!

All the items made from <u>real crocodile skin</u> will have a higher cost than the products made from cocco-ligator skin, because of the prestige and the high quality of the leather itself.

WHAT IS THE DIFFERENCE BETWEEN COCCO-LIGATOR AND HORNBACK COCCO-LIGATOR?

<u>Cocco "Ligator"</u> is obtained from the natural fibers of the alligator and it is perfectly hand made in accordance with the Italian tradition. It preserves the natural shades of the leather which covers the alligator belly and it is very well-finished.

<u>Cocco "Hornback"</u> is obtained from the natural fibers of the alligator and it is also perfectly hand made in accordance with the Italian tradition. It preserves the natural shades of the leather which covers the alligator back and it is very well-finished.

WHAT IS A CITES CERTIFICATE AND WHY IS IT SO IMPORTANT?

The Cites certificate is a special certificate which must accompany exported goods made from python skin until the destination country. This certificate is issued by the forestery guards (Corpo forestale dello Stato). It is obligatory to issue it otherwise it is impossible to export python goods. This certificate is made out in the name of the buyer, and on it is indicated the provenence and the origin of the python skin. It is the further guarantee of the high level and excellent quality of our

items. In this certificate is also documented the scientific name of the python and the licence's name.

