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... a line where nothing is taken for granted but where everything is pure prestige and extreme refinement...

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Crocodile skin can certainly be considered the most valuable leather in the world.

A genuine crocodile bag in fact, is not accessible to everyone, and, having one of these items is a real status symbol, synonymous with exclusivity and quality.

It is said that crocodiles are even scarier dead than alive, because if there is a mistake in cutting the skin or in the tanning process, the skin can be irreversibly damaged and a whole lot of money is wasted! And knowing how much the skin actually costs...it's enough to make you quake in your shoes!

The marketing of our products is carried out according to strict criteria and by the rules established by the Washington Convention of 1973 (Act CITES-Convention on International Trade in Endangered Species of wild fauna and flora), which regulates the trade in endangered species. It is very important to respect these rules aimed at protecting animals threatened with extinction. Unfortunately too often on the market, there are goods produced and exported without any license at all, not even the hunting licence. It is important not to succumb to the temptation of buying products, which may be sold at bargain basement prices but that certainly contribute towards the risk of extinction of many species protected by CITES.

The high price our crocodile skin is due not only to the limited number of licenses for its import or to the expensive customs duties on exotic materials, but also to the excellent quality of the skin, which is entirely <a href="handworked in Italy">handworked in Italy</a>, in one of the best and most exclusive tanneries, which only offers luxury skins for the production of expensive and high quality goods.

Remember too that crocodile leather comes from skins that are both prestigious and extremely hard to come by and, for this reason, its worth is not calculated per kilo or per meter, but per centimeter!

Plus at least 6 years of experience in the crocodile skin business are required to become a specialist in this field! This is an art reserved to a very few people, as there is no school to learn this profession. The only real school is to work your way up the ranks to gain many years experience, because it is the only way you can really learn to distinguish real crocodile leather, the genuine, exclusive, high quality and perfectly finished article, from any other printed or poor quality skin, which may be much cheaper but is also far less refined and precious.

Sometimes it is difficult to distinguish crocodile skin from alligator or caiman skin. This difference is particularly important because the quality of crocodile skin changes remarkably from species to species. Alligators and crocodiles are considered the classic leathers and they are of high quality and very expensive. Caiman is a product of inferior quality but it is also much cheaper wholesale and more commonly available on the market. Although the caiman has its own place in the market, confusing it with crocodile has become such a big problem that the buyer must be very careful. Very often, products made with caiman leather are marked as items made with crocodile or alligator skin and sold at very high prices, under false pretences masquerading as this precious skin. Alligator skin is sometimes marked as crocodile skin, and crocodile skin is sometimes marked as alligator skin.

Very often, this misunderstanding is due to cultural differences. American people, for example, tend to call "crocodiles" alligators, while Europeans tend to call "alligators" crocodiles.

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These two leathers are anyway very similar, although on more careful examination, it's possible to distinguish between these two skins without any difficulty.

About 2 crocodiles are needed to create a handbag in the famous Kelly style, because only the best part of the skin is used, which comes from the cheeks and from the belly of the animal. That is the reason why a crocodile bag becomes so expensive!

No machines can be used in the making of **crocodile handbags**, because every piece of leather has its own particular pattern of scales, which distinguish and enhance its natural appearance but, on the other hand, they make this skin very difficult to work. The selection of leather is very important because this is what indirectly creates the handbag, the pattern of the individual scales of each piece of leather dictating the design and composition of the finished product, which will then take on a different look only according to the type of polishing that is applied. A large bag must be prepared with big skins, and not with small pieces of leather sewn together; and then, the two most beautiful pieces of skin must always be used for the front of the bag in order to enhance the beauty and enrich its appearance.

We are pleased to offer our loyal customers the finest selection of luxury handbags made of genuine crocodile skin.

The leather used to create our bags is genuine, natural crocodile skin, completely handworked here in Italy by the best tanneries where their craftsmanship and passion for refinement and elegance are still the outstanding qualities of their profession.

The crocodile skin, used to create the handbags is of exceptional quality, soft, elegant and perfectly finished, so you can rest assured that you are buying an exclusive and prestigious product.

Some time ago, crocodile skin was available only in three main colours: black, brown and beige, because nobody dared to dye this leather and risk damaging it!!

These days however, this skin is available in a wide variety of colours, from pale, delicate shades to bold, rich tones, according to the preferences of each customer, so that everyone can have a crocodile handbag made in their favorite color. This wide range of available tonalities has also allowed us to attract our younger customers, offering them bags in youthful and stylish designs in the latest trendy color palette.

As a further option to enhance the beauty of the handbag and make every piece totally unique, the bag can be finished with edges made of real snakeskin, as you can see in the picture above, in order to create a bag that is not only prestigious and elegant but also original and completely personalized!

All the handbags made of genuine crocodile skin will be provided with the necessary documents and CITES certificate as warranty of the high quality of the leather used to make the item.

Because these items are each unique pieces, they are only made to order and their prices can change according to their size and the quantity of leather used to produce each handbag.

The usual price of a bag made of genuine crocodile skin is approximately Euro 3.000,00.

We hope, once again, to have met all your expectations of pure elegance and beauty, in creating this exclusive line of products made from genuine crocodile, a line where nothing is taken for

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## granted but where everything is pure prestige and extreme refinement.

We are at your disposal for any further information or requests concerning <u>our products</u>. You can contact us by e-mail at the following e-mail addresses: <u>cristina@gleni.it</u> or <u>gleni@gleni.it</u> or by phone at the following number: +39 0735 657565.

We suggest that all our customers who love real crocodile bags, but find their prices too expensive and beyond their budget, to visit the page for <a href="handbags">handbags</a> made of cocco-ligator skin, where you will find the most original and prestigious handbags, crafted with extreme elegance and absolute perfection in a wide range of shapes and colors, at a cheaper price than the same items made of real crocodile skin. These cocco-ligator handbags are also very refined and well-finished, and from an aesthetic point of view, they lose nothing in comparison with the genuine crocodile items.

<u>Cocco-ligator skin</u> is created by the most prestigious Italian tanneries according to the "ligator" process, using natural fibers of real crocodile and alligator.

This skin is perfectly hand shaped and hand dyed by our skilful Italian artisans with the maximum care and attention, in order to create a soft and prestigious skin, suitable for the creation of a high-class handbag!